

Select Component Parts Pricing Structure Frequently Asked Questions

Does this change apply to all parts? Does it apply to all items of a particular type (o-rings, gaskets, etc.)?

- No, this applies to a select group of items only; that list of items can be found in your new Parts Price List. This list consists mostly of O-rings and gaskets, but includes many of our screws, washers, pins and other small items

How do I know if an item uses Net Price or List Price?

- Use the new Parts Price List, especially the Price Lookup Page. This new, interactive tool will allow you to find any item on the Parts Price List, as well as its List Price or Net Price – it even makes recommendations on ways to save you money!

Can I split quantity over multiple orders?

- To qualify for quantity discounts an item must be purchased all on one line of one purchase order; split orders will be processed at the price of the quantity on the order line

What if my end customer wants to know what the List Price is of an item that is sold on Quantity Breaks?

- Items that are subject to Quantity Breaks no longer have an associated List Price.

When does this new structure take effect?

- Monday, October 5, 2020

Why isn't the new structure taking effect immediately?

 We want to give you, our customers, time to adjust to the new system, update any internal systems you may need to update, and have us answer questions you may have

What if I have more questions?

 You can contact your Akron Brass sales representative, our Customer Care team (<u>akroncare@idexcorp.com</u>) or Michael Kling (<u>mkling@idexcorp.com</u>)